

11 REASONS TO PLAN FOR LONG-TERM CARE

With a Long-Term Care insurance plan:

- 1. You have a professional to plan for your care at home providing all types of services related to your particular illness, injury or condition.
- 2. Your family can be part of the care plan, but they will not have to be the planning experts.
- 3. You will have the money to pay for long-term care without having to deplete the family nest egg for your care.
- 4. Your loved ones can carry on a more normal life.
- 5. Your family will attend to your needs out of love instead of out of obligation.
- 6. Because you have the funds, you will be able to choose your own facility or stay at home, whichever is more appropriate.
- 7. You will be able to stay at home longer.
- 8. You will be able to leave some of what you have worked hard for to your family.
- 9. You will be able to stay with your children without depending on them for all of your care.
- 10. You can feel good knowing that all of the money you have worked hard to attain will not be used up in a few short years by paying for care.
- 11. Less friction between family members. One family member won't be stuck with the responsibility of care giving.

Without a plan:

- 1. Someone in your family must make the decision about who will be caring for you, who will be paying, and where you will stay.
- 2. Your family must find the caregivers that you will need in order to stay home.
- 3. You could be forced to take between \$40,000 and\$80,000 a year out of your savings and income to pay for care.
- 4. The family members involved in your care will be chained to your needs. They may come to resent you.
- 5. The family will have no other choice but to deal with your problem at their expense.
- 6. You or your family may have to make choices based on your ability to pay rather than on your needs or preferences.
- 7. You may enter a nursing home prematurely.
- 8. You will have to use up a large portion of your assets to pay for the care you need.
- 9. Family members have busy lives and they may not be able to keep you in their home and provide for your care
- 10. The biggest reason for financial failure among seniors today is the cost of long-term care.
- 11. Family members often resent one or the other for not doing their part when a parent needs help.



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